



## » Fidelus Technologies: Procurement Services

### Requirements Analysis, Expert Advice & Assistance

Procurement services are often viewed as a commodity. At Fidelus, we differentiate our services by taking a white glove approach that adds value throughout the procurement process.

For the first six years Fidelus was in business, we provided Professional and Managed IT Services only and did not resell or procure equipment. After earning the loyalty of our clients by providing first class IT services, our clients asked us if we would provide procurement services that they could leverage.

Once we made the decision to start a procurement services business, we asked, "How can we do this differently, provide additional value, and stand out from our peers?"

*In speaking with our clients, the answers were clear.*



Contact Us Today!

@ [solutions@fidelus.com](mailto:solutions@fidelus.com)

📞 1 866 FIDELUS

📍 240 W. 35<sup>th</sup> St. 6<sup>th</sup> Fl. New York, NY 10001

## Procurement Services

For many companies, procurement services mean merely ordering products for their clients. Fidelus takes a different approach to business in general and our services in particular. We want our clients to get more and better services than they can handle in-house. This is why we call our Procurement Service, a "white glove" service. White glove because we add value throughout every step of the procurement process which includes:

- A skilled technical team with expertise in the application, use, support, and maintenance of software and equipment.
- Comprehensive requirements analysis
- Thoughtful, well-researched design for use cases, load, support and maintenance, and life expectancy.
- Budget review
- Flexible financing solutions

An expert team is key to delivering effective, value-added Procurement Services. Requirements gathering leads to thoughtful designs, ensures equipment and software are scoped appropriately and bundled to take advantage of manufacturer discounts that save your organization money, and produces solutions that are not over-engineered. Fidelus customizes a purchasing process to meet your organizations needs, shipping alerts and updates, and receipt and sign-off notifications.

At Fidelus we believe in continuous process improvement by leveraging our people, processes and tools. As with all of our services, when it comes to procurement, Fidelus is a client focused company. So give us a call or send us an email. We are here to serve you and your team anytime.

## Our Certifications



- Cisco Gold Certified
- Cisco Master Managed Services
- Cisco Master Unified Communications
- Cisco Advanced TelePresence
- CCNA, CCNP, CCIP, CCIE (Voice, Data Center, Routing & Switching, Service Provider), CCDA, VCP5, ITILv3